



Check out our events page (www.nacmcs.org/events) for full details of these classes and more. We have **Live & Interactive classes** available both in-office and remote as well as our **Online Webinars**.

Credit Over Coffee : Understanding B2B Credit: Basics and Importance

Join us for a relaxed yet insightful 30-minute discussion group lead by Jason Torf, where we'll dive into the essential aspects of B2B credit management over a cup of coffee. Whether you're new to B2B credit or looking to refine your approach, these sessions will cover key topics in a casual, interactive format. Expect practical tips on evaluating creditworthiness, managing risk, & more.

Date: March 21, 2025 **Time:** 8:30 - 9:00 a.m. PT **Cost:** Members - \$20

Live Webinar

Gather and Grow Spring Credit Professionals Event

Gather and Grow 2025 is here! Join us this spring in Denver, Anaheim, Portland, or Spokane for an unforgettable credit professionals' event.

Spotlight Session: Navigating the Post-Bankruptcy Wind-Down Process

Discover why understanding the postbankruptcy wind-down process is crucial in today's fast-paced bankruptcy landscape.

Date: Varies by Location
Time: 9:00 a.m.- 1:00 p.m. PT

Cost: Members - \$75 (Save \$20 By Feb 28)

LIVE IN-PERSON EVENT

Excel Essentials

This course provides a comprehensive foundation in Microsoft Excel, equipping students with essential skills to navigate and utilize the software effectively. Topics covered include fundamental terminology, data entry and manipulation, spreadsheet management, and preparation of sheets for printing.

Date: April 1, 2025

Time: 8:00 a.m. - 12:00 p.m. PT

Cost: Members - \$135

Live Webinar

Strengthening Collections and Debt Recovery

In this session, we will explore proven strategies to improve your organization's collections and debt recovery processes. You will be given tips for implementing a functional approach to following up on overdue accounts, reducing financial risk and ensuring faster payments.

Key topics include:

• Timely Collection Procedures

• Developing Clear Communication Strategies

Consider Debt Recovery Partnerships

Date: April 3, 2025

Time: 9:00 - 10:30 a.m. PT

Cost: Members - \$55 **Live Webinar**

Financial Statement Analysis I

This class provides the student with an overview of basic financial statements, qualitative issues in using these reports, and analysis of these statements for the purpose of making trade credit decisions.

Meets weekly on Thursday's starting April 3 – June 5, 2024.

Date: April 3, 2025 **Time:** 4:00 - 7:00 p.m. PT

Cost: Members - \$525 + Textbook \$125

Live CBA Required Course

California Sales Tax & Reseller Permits

Please join us for this informative session to learn the basics of California Sales and Use taxes. This workshop will help you understand your tax reporting responsibilities.

The team from the California Department of Tax and Fee Administration will be here to help you learn all you need to know.

Date: April 14, 2025 **Time:** 9:00 - 10:00 a.m. PT

Cost: Members - \$45

Live Webinar

These classes are not recorded - they are live and interactive for a full class experience!

To register for NACM Commercial Services events/classes or for questions, contact Shawna Axness at 971.230.1202 or saxness@nacmcs.org.