dun&bradstreet

D&B Receivables Intelligence

powered by FIS GETPAID

Streamline accounts receivable management to get paid faster with unparalleled risk insights and powerful automation.

Mounting Pressure to "Do More with Less"

Finance leaders are tasked with protecting and growing the business. However, they are faced with many challenges that can put the business at risk — from limited resources, inefficient processes, manual tasks, and lack of insight. In addition, 42% of finance leaders expect workloads to increase[1], adding to the pressure to "do more, with less".

In this uncertain economic climate, finance leaders are increasingly wary of taking greater risks[2] and are looking for means to identify, understand, and monitor how various risks are impacting their business.

Leveling up AR processes with data-driven insights and automation can help navigate the heightened risk environment and be a force multiplier — amplifying and scaling limited resources to work smarter, not harder.

In fact, leaders that have adopted AR automation for more than half of their processes have been able to achieve a 32% reduction in DSO[3].

32% reduction in DSO for companies automating more than half of their AR processes[3]

42% of finance leaders expect workloads to increase[1]

**74%** of CFOs do not have an appetite for higher risk[2]

Accelerating Accounts Receivable

D&B Receivables Intelligence powered by FIS GETPAID seamlessly integrates Dun & Bradstreet's data and analytics into a powerful receivables management solution.

This solution helps optimize collections activities and inform strategy with enhanced risk insights and features turnkey automation to reduce manual work, improve productivity, and help you get paid faster.

D&B Receivables Intelligence can help:
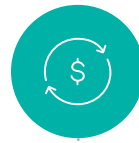
IMPROVE CASH FLOW with risk-based collections strategies and campaigns powered by Dun & Bradstreet data and analytics

DRIVE PRODUCTIVITY by leveraging automation and machine learning to streamline processes and reduce manual and administrative tasks

MODERNIZE A/R OPERATIONS with a centralized solution to foster internal collaboration, improve the customer experience, and measure performance

Joining Forces to Bring You the Best of Both Worlds

D&B Receivables Intelligence combines the strength of two industry leaders:

FIS

FIS' global footprint and market-leading receivables management technology with 25+ years of subject matter expertise and 130K users worldwide

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Dun & Bradstreet's unparalleled commercial data and analytics for over 550M businesses and over 180 years in market

One-Stop-Shop for Credit-to-Cash

With Dun & Bradstreet's suite of credit and receivables management solutions, you can utilize a single, trusted provider for all of your credit-to-cash needs.

This powerful combination gives you both the technology and data you need to streamline A/R processes and get paid faster.

DUN & BRADSTREET RISK INSIGHTS on over 550 million businesses natively embedded to help prioritize collections

CONFIGURABLE SOLUTION, STREAMLINED IMPLEMENTATION PROCESS and dedicated implementation team to get up and running faster, and realize value sooner

POWERFUL AUTOMATION, WORKFLOWS, AND MACHINE LEARNING puts the administrative burden on the technology

CENTRALIZED SOLUTION to help improve collaboration, activity tracking, and performance measurement

Streamline Your Collections Process

Create risk-based treatment strategies designed to automate routine activities, the collectors' work queues, reduce time spent on manual tasks, and stay on top of high-risk accounts

- **RISK-BASED COLLECTIONS** — Focus your resources on high-risk accounts that may require immediate attention and more persistent follow-ups

- **AUTOMATED WORKFLOWS** — Send automated emails with standardized company templates to ensure consistent communication and increase efficiency

- **WORKFLOW MANAGEMENT TOOLS** — Keep track of your teams' productivity with performance dashboards and prioritize efforts with work queues and special call campaigns
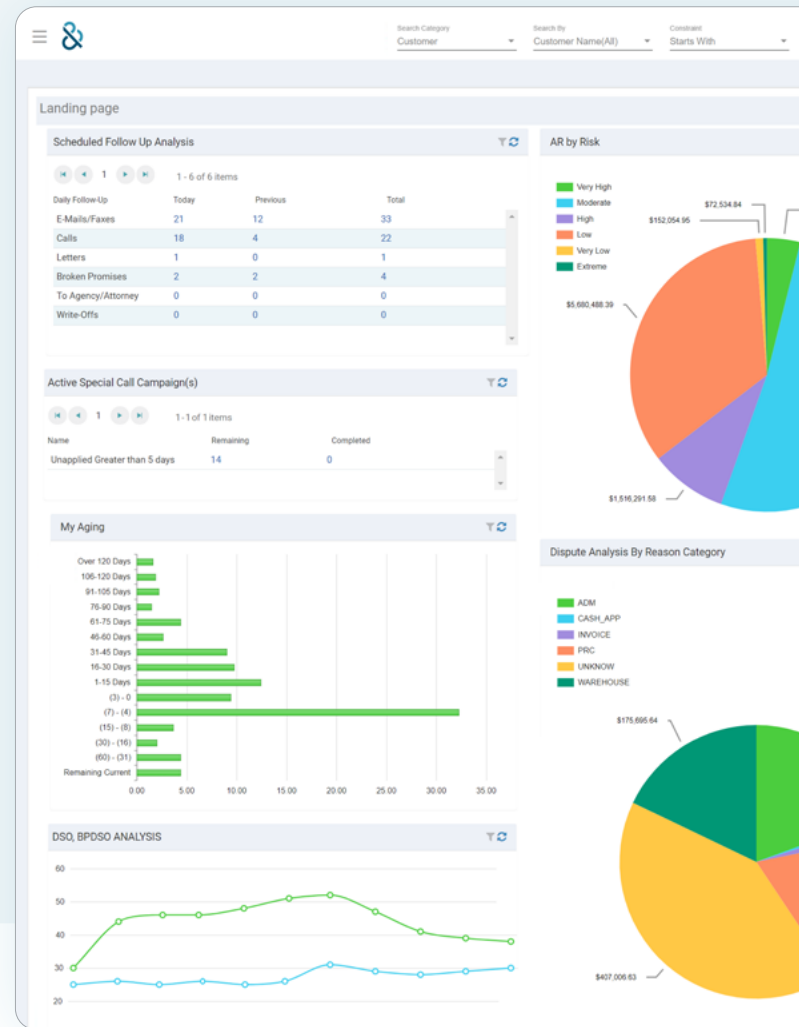
Dashboards & Reporting

Measure progress and optimize your strategy with configurable dashboards and reports

VISUALIZE PERFORMANCE

Leverage pre-configured reports and dashboards or create your own with configurable modules and filters. Conduct trend and root-cause analyses to support issue prevention.

EXPORT DATA

All reports and data are exportable in various formats, including CSV, XLSX, PDF, and HTML, for use within your business intelligence tools or for sharing with others in your organization.

ANALYZE PRODUCTIVITY

Validate effectiveness of strategies and track performance against collection goals at the user, team, and portfolio level. All activities are automatically logged, auditable, and reportable.
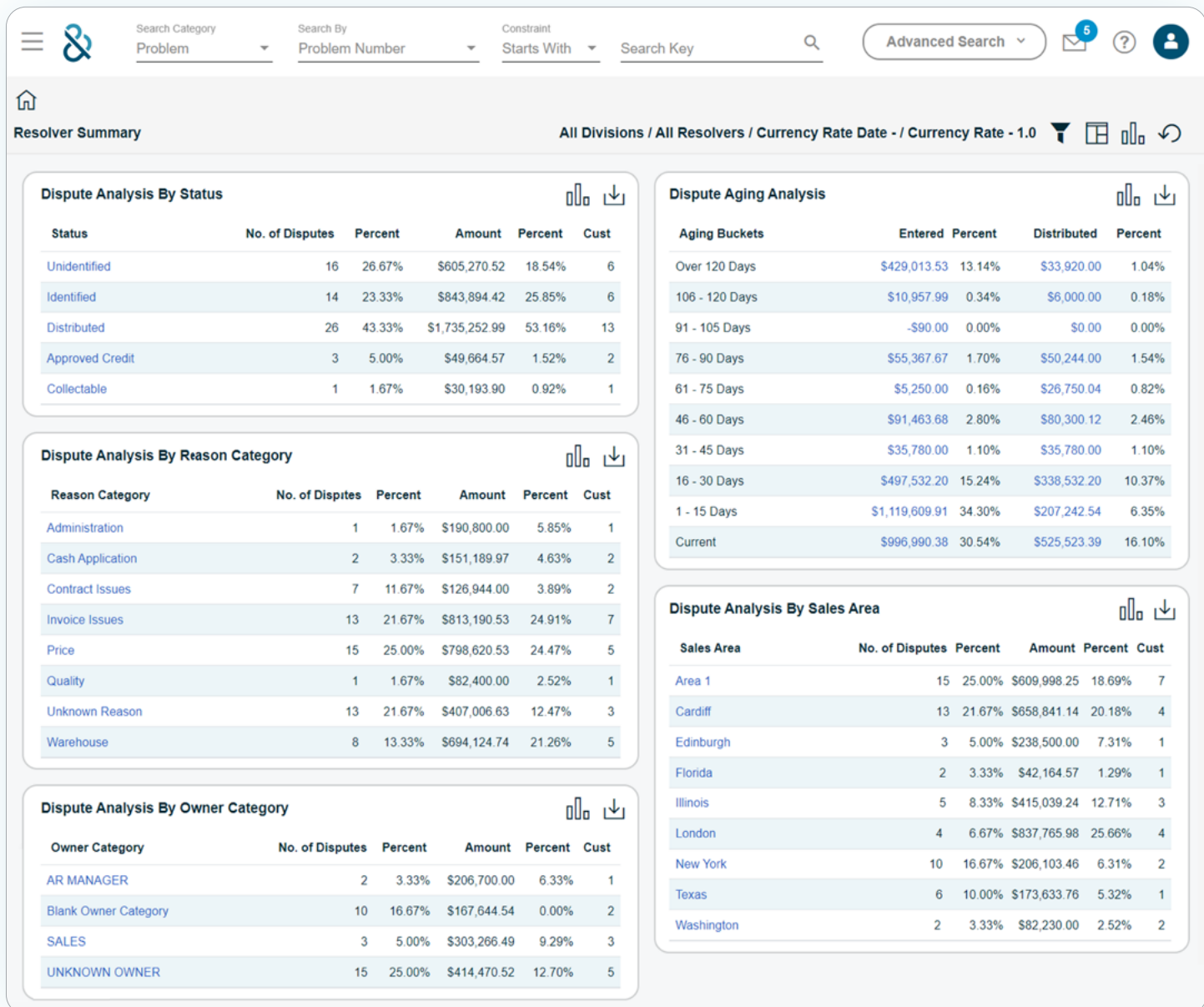
FORECAST CASH FLOW

Understand operating cash trends with accurate cash flow forecasting with detailed disputes status, aging, and reason code analysis for invoices that cannot be paid.

Reduce Disputes & Deductions Cycle Time

Centralize dispute management to help identify and resolve issues impeding payment

- **ACCESS PERTINENT INFORMATION** — such as dispute status, aging, reason code, and resolution time — in one place

- **AUTOMATICALLY TRACK** all internal and external communications, escalations, and activities for analysis and audit

- **IDENTIFY AND ADDRESS RECURRING ISSUES** with root cause analysis on dispute reason codes

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Search Category Problem

Search By Problem Number

Constraint Starts With

Search Key

Advanced Search

Resolver Summary

All Divisions / All Resolvers / Currency Rate Date - / Currency Rate - 1.0

Dispute Analysis By Status

Status	No. of Disputes	Percent	Amount	Percent	Cust
Unidentified	16	26.67%	$605,270.52	18.54%	6
Identified	14	23.33%	$843,894.42	25.85%	6
Distributed	26	43.33%	$1,735,252.99	53.16%	13
Approved Credit	3	5.00%	$49,664.57	1.52%	2
Collectable	1	1.67%	$30,193.90	0.92%	1

Dispute Aging Analysis

Aging Buckets	Entered	Percent	Distributed	Percent
Over 120 Days	$429,013.53	13.14%	$33,920.00	1.04%
106 - 120 Days	$10,957.99	0.34%	$6,000.00	0.18%
91 - 105 Days	-$90.00	0.00%	$0.00	0.00%
76 - 90 Days	$55,367.67	1.70%	$50,244.00	1.54%
61 - 75 Days	$5,250.00	0.16%	$26,750.04	0.82%
46 - 60 Days	$91,463.68	2.80%	$80,300.12	2.46%
31 - 45 Days	$35,780.00	1.10%	$35,780.00	1.10%
16 - 30 Days	$497,532.20	15.24%	$338,532.20	10.37%
1 - 15 Days	$1,119,609.91	34.30%	$207,242.54	6.35%
Current	$996,990.38	30.54%	$525,523.39	16.10%

Dispute Analysis By Reason Category

Reason Category	No. of Disputes	Percent	Amount	Percent	Cust
Administration	1	1.67%	$190,800.00	5.85%	1
Cash Application	2	3.33%	$151,189.97	4.63%	2
Contract Issues	7	11.67%	$126,944.00	3.89%	2
Invoice Issues	13	21.67%	$813,190.53	24.91%	7
Price	15	25.00%	$798,620.53	24.47%	5
Quality	1	1.67%	$82,400.00	2.52%	1
Unknown Reason	13	21.67%	$407,006.63	12.47%	3
Warehouse	8	13.33%	$694,124.74	21.26%	5

Dispute Analysis By Sales Area

Sales Area	No. of Disputes	Percent	Amount	Percent	Cust
Area 1	15	25.00%	$609,998.25	18.69%	7
Cardiff	13	21.67%	$658,841.14	20.18%	4
Edinburgh	3	5.00%	$238,500.00	7.31%	1
Florida	2	3.33%	$42,164.57	1.29%	1
Illinois	5	8.33%	$415,039.24	12.71%	3
London	4	6.67%	$837,765.98	25.66%	4
New York	10	16.67%	$206,103.46	6.31%	2
Texas	6	10.00%	$173,633.76	5.32%	1
Washington	2	3.33%	$82,230.00	2.52%	2

Dispute Analysis By Owner Category

Owner Category	No. of Disputes	Percent	Amount	Percent	Cust
AR MANAGER	2	3.33%	$206,700.00	6.33%	1
Blank Owner Category	10	16.67%	$167,644.54	0.00%	2
SALES	3	5.00%	$303,266.49	9.29%	3
UNKNOWN OWNER	15	25.00%	$414,470.52	12.70%	5

Foster Internal & External Collaboration

Collaborate with customers and dispute resolvers through self-service portals to help improve visibility and accelerate resolution time and payments.

Customer Portal

Offers a highly accessible way for your customers to keep on top of invoices and swiftly communicate with your company — and in return, get paid faster!

INVOICES

View, print, and download invoices on-demand to help increase accessibility and reduce unnecessary back & forth.

PAYMENT

Provide fast and secure payments with ACH/EFT, credit cards, and support for Level II/III data interchange rates.

DISPUTES

Mark invoices as disputed, provide reason classification, and attach documentation — helping to speed up resolution cycle time.

PROMISE-TO-PAY

Mark single or multiple invoices for payment and provide expected payment dates — helping you to better forecast cash flow.

Sales Service Portal

Enables cross-departmental collaboration to help resolve disputes effectively

Dispute resolvers, commonly the Sales representative, are granted access to the Sales Service Portal to take action on assigned disputes.

This helps foster collaboration and encourages teams to work more efficiently in a centralized system instead of making dispersed emails and calls outside of the portal.

Modernize Cash Application Through Automation

Leverage machine learning to match and reconcile payments and close the gap to a zero-touch environment

- **MACHINE LEARNING** learns remittance matching from user actions during exception processing to automatically apply future payments

- **INTELLIGENT DOCUMENT AND DATA RECOGNITION (IDDR)** automatically scans customer remittance advice layouts to help improve matching rates

- **OPTICAL CHARACTER RECOGNITION (OCR)** converts images into structured data for more accurate matching and more timely posting of payments

- **CONFIGURABLE AUTO-MATCHING RULES** can accurately match payments to open invoices with weighted confidence scores

- **AUTO-ADJUSTMENTS BASED ON CONFIGURABLE THRESHOLDS** help streamline auto-approvals of deductions or short payments

Work Smarter, Not Harder

Full process automation to improve efficiency and cut expenses

Risk-based strategies for data-driven collections prioritization

Average of 20% reduction in overdue accounts receivable

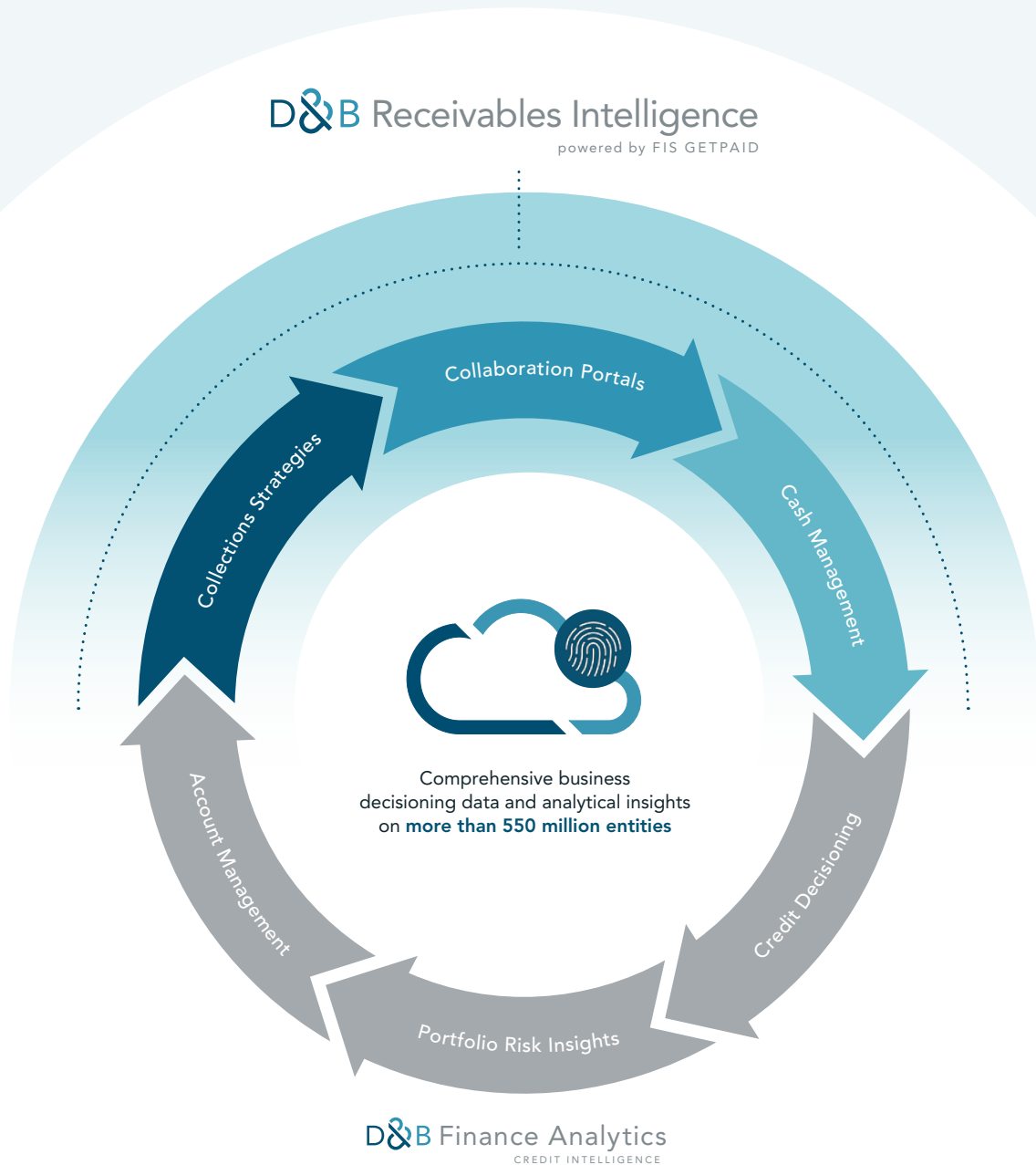5–15+ days improvement in Days Sales Outstanding

Improvements in working capital and cash flow

Our Credit-to-Cash Solutions

Combining D&B Receivables Intelligence with D&B Finance Analytics Credit Intelligence can help accelerate your credit-to-cash processes with powerful insights and technology.

D&B Receivables Intelligence
powered by FIS GETPAID

Collaboration Portals

Collections Strategies

Cash Management

Comprehensive business decisioning data and analytical insights on **more than 550 million entities**

Account Management

Credit Decisioning

Portfolio Risk Insights

D&B Finance Analytics
CREDIT INTELLIGENCE

Take the Next Step

Want to learn more about D&B Receivables Intelligence?
Visit dnb.com/receivables-intelligence to get started with a personalized demo.

ABOUT DUN & BRADSTREET®

Dun & Bradstreet, a leading global provider of B2B data, insights and AI-driven platforms, helps organizations around the world grow and thrive. Dun & Bradstreet's Data Cloud fuels solutions and delivers insights that empower customers to grow revenue, increase margins, manage risk, and help stay compliant — even in changing times. Since 1841, companies of every size have relied on Dun & Bradstreet. Dun & Bradstreet is publicly traded on the New York Stock Exchange (NYSE: DNB).

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