

D&B Receivables Intelligence

Dun & Bradstreet's industry-leading data and analytics, integrated into a powerful AI-driven accounts receivables management platform





Automated Accounts Receivable: Reduce DSO and Improve Cash Flow

D&B Receivables Intelligence powered by FIS GETPAID combines artificial intelligence, automation, and analytics from the Dun & Bradstreet Data Cloud to streamline your accounts receivable processes and help you get paid faster. With D&B Receivables Intelligence, you can:



Improve cash flow with risk-based collection strategies and campaigns powered by Dun & Bradstreet data and analytics



Drive efficiency with AI and automation to streamline collections management processes and reduce administrative burden



Empower your customers with a safe, secure self-service portal to lower operational costs and get paid faster

Unlike other platforms that require customization and long implementation schedules, D&B Receivables Intelligence is configurable and easy to implement. Companies can get up and running swiftly with dedicated implementation support.

As a trusted industry leader for almost two centuries, Dun & Bradstreet is a market leader in commercial credit decisioning, with many of the top businesses in the world using our risk management solutions. This receivables management solution unlocks the power of our data and insights beyond credit and throughout your finance ecosystem.



D&B Finance Analytics comprises two platforms – D&B Credit Intelligence and D&B Receivables Intelligence – that together provide powerful insights and technology to help you accelerate success throughout your credit-to-cash processes.

D&B Finance Analytics



Collections Management

Leverage Dun & Bradstreet's superior data and analytical insights to streamline the collections process and increase the effectiveness of your company's efforts. This collaborative and comprehensive automation solution allows you to prioritize collections, increase efficiencies, and simplify workflows.

With Dun & Bradstreet's predictive data and analytical insights natively integrated into the solution, you'll gain unprecedented visibility into potential risk.

DASHBOARDS AND WORKFLOWS – Comply with your organization's collections strategy by deploying systemdriven assignment and workflow strategies to ease portfolio management and guide users to key delinquencies. Dashboards provide collections managers with up-to-date insights on the performance of their portfolio and team.

RISK-BASED PRIORITIZATION – Move beyond simple age and amounts outstanding-based prioritization to view accounts by risk segmentation to easily prioritize high-risk accounts. Combine Dun & Bradstreet's predictive analytics with your data to segment your customers and define rules-based treatment strategies. This level of intelligent segmentation and prioritization with Dun & Bradstreet's data is something no other solution can easily provide today.

AUTOMATED EMAILS – Gain the ability to configure automated communication throughout the collections process that can help ensure delinquent customers are contacted without the need for any user action, dramatically increasing the number of accounts you can contact. This solution arms you with AI-driven email interpretation that reads and interprets incoming customer emails and automatically queues responses and activities based on the content of the received email. These template-driven emails, with attached account statements and invoices, use standardized company messages and reduce time spent typing, increasing overall collector efficiency.

DISPUTE MANAGEMENT – Rapidly identify and respond to issues that may impede payment. Comprehensive dispute management — detailed disputes status, aging, and reason code analysis for invoices that cannot be paid. This data helps you to quickly analyze this data to best understand the status of the problems and how long they have been sent out to other departments with the distributed status.



Collections Management completely transforms your processes, resulting in:



Reduced % past due

"We're not just automating and applying workflow across collections – we're also making sure that we have that credit risk element that minimizes our bad debt."

Customer Portal

The Customer Portal allows you to securely accept, process, and post online payments through Worldpay integration, ACH/EFT or credit cards. With online payments, you'll get paid faster, reduce errors, avoid the duplication of work, and reduce processing costs. The portal makes it easier for your customers, too, by allowing them to pay their invoices online with just a few clicks.

ONLINE PAYMENTS – Integrates with multiple banks and major credit card gateways for fast and secure payment processing with e-check/ACH, credit card, and EFT payment options and support for Level II/III data interchange rates.

DIGITAL INVOICE COPIES – Provide your customers with 24/7 access to their account statements. Reduce print and mail costs and improve customer service and time-to-pay by offering your customers a paperless invoice option.

SELF-SERVICE COLLABORATION – Empower your customers with easy and effective ways to pay invoices online, make promise-to-pay, collaborate and communicate with your team, and self-indicate disputes on invoices.

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Payment Portal completely transforms your processes, resulting in:



Faster payment resolution

Streamline communications

Dashboards & Reporting

D&B Receivables Intelligence provides tested and proven pre-configured reporting as well as user defined advanced search/report building capabilities. Custom configurable dashboards allow you to view data the way you need it - and quickly understand progress and key focus areas.





Seamlessly Integrated Scores and Ratings

D&B Receivables Intelligence seamlessly integrates Dun & Bradstreet's superior risk scores and ratings for added insight to help you prioritize collections and better manage risk.

D&B Viability Rating

delivers a highly reliable assessment of the probability that a company will no longer be in business within the next 12 months. This multidimensional rating is made up of four components: the Viability Score, Portfolio Comparison, Data Depth Indicator, and Company Profile.

D&B PAYDEX®

provides a unique monetarily-weighted numerical indicator of how a firm has paid its bills and is a proprietary measure of historical trade payment performance based on trade experiences reported to Dun & Bradstreet.

D&B[®] Failure Score

predicts the likelihood that a business will seek legal relief from its creditors, cease business operations without paying all its creditors in full, voluntarily withdraw from business operation and leave unpaid obligations, go into receivership or reorganization, or make an arrangement for the benefit of creditors over the next 12 months based on information in the Dun & Bradstreet Data Cloud.

D&B[®] Delinquency Score

predicts the likelihood that a company will pay in a severely delinquent manner (10% or more of their obligations 91+ days past term), seek legal relief from creditors, or cease operations without paying all creditors in full during the next 12 months.

D&B Rating®

provides an indication of credit worthiness and consists of two parts. Financial Strength: an indication of firm size based on employee size or financials. Risk Indicator: an overall evaluation of creditworthiness based on information available such as trade payment history, length of operation, employee numbers, and financials.



POWERED BY BUSINESS CREDIT DATA YOU CAN TRUST

Trust one of the global leaders in business decisioning data and analytics to help your company grow and thrive. D&B Receivables Intelligence connects users to the Dun & Bradstreet Data Cloud, which offers comprehensive decisioning data and analytical insights on more than 455 million businesses – both small businesses and the companies that make up the majority of the world's GDP.

Dun & Bradstreet has extensive coverage of small, private businesses – nearly 98% of businesses in the Data Cloud are small and mid-sized businesses. Our global trade data network is one of the largest in the world, and our Data Cloud contains the broadest and deepest set of commercial data and analytical insights available, informing intelligent actions that deliver a competitive edge. These and other financial attributes allow Dun & Bradstreet to deliver predictive scores and ratings that help clients make better decisions. That's why companies of all sizes around the world rely on Dun & Bradstreet. D&B Receivables Intelligence powered by FIS GETPAID is the only automated A/R management solution that seamlessly integrates Dun & Bradstreet data and analytics for improved business performance. With D&B Receivables Intelligence, you can:

- IMPROVE CASH FLOW Implement segmentation strategies and campaigns using analytics derived by the Dun & Bradstreet Data Cloud
- ENHANCE BUSINESS INSIGHT Assess portfolio risk, cash flow forecasting, and analyst productivity via easy to read dashboards
- **INCREASE EFFICIENCY** Automate and prioritize your credit-to-cash decisions using the platform's intelligent rules engine

To learn more about D&B Receivables Intelligence, contact us at: **NACM Commercial Services** customerservice@nacmcs.org 800.622.6985



ABOUT DUN & BRADSTREET

Dun & Bradstreet, a leading global provider of B2B data, insights and AI-driven platforms, helps organizations around the world grow and thrive. Dun & Bradstreet's Data Cloud fuels solutions and delivers insights that empower customers to grow revenue, increase margins, manage risk, and help stay compliant – even in changing times. Since 1841, companies of every size have relied on Dun & Bradstreet. Dun & Bradstreet is publicly traded on the New York Stock Exchange (NYSE: DNB). Twitter: <u>@DunBradstreet</u>

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