

Business Law for the Trade Creditor

Meets weekly on Tuesdays 3:00 - 6:00 p.m.
June 21 – August 23, 2022



REGISTRATION CLOSSES ON JUNE 6, 2022

Price:

Members: \$425.00 + Cost of textbook and shipping

Nonmembers: \$625.00 + Cost of textbook and shipping

Textbook Cost: \$325 + Cost of Shipping

Instructor: Rod Wheeland, CCE/CAE

Location: Webinar (online)

This class meets one of the requirements for the Credit Business Fellow (CBF) designation.

With the legal environment of business constantly changing, individuals working in credit and accounts receivable must have a solid understanding of the laws affecting business. This course introduces students to the basic concepts and principles of law, including sources of American law, the interface of law and ethics in business, the courts and litigation, alternative methods of dispute resolution, tort law and product liability, intellectual property rights, the legal principles of contracts including formation, performance, discharge, breach, and remedies, emerging laws affecting internet, social media, and cybercrimes, and the use of the credit agreement and application to protect and enhance the position of the trade creditor.

A **10-week course** needed for obtaining your **Credit Business Fellow (CBF)**.

Scholarship support for this offering may be available. When registering, please ask Shawna for more details.



Rod Wheeland, CCE/CAE

Rod Wheeland worked for NACM Commercial Services and predecessor companies for 24 years. Before coming to NACM in 1995, he was general credit manager for Pendleton Woolen Mills. Rod served for seven years on the NACM Northwest Board of Directors, which he chaired in 1991-92. He is past chairman of the National Presidents Credit Council (Riemer), an association of present and past presidents of national industry credit groups, and past chairman of the NACM Affiliate Secretarial Council, which represents NACM Affiliates on the NACM National Board of Directors. Rod has a master's degree from York University in Toronto, achieved the CCE certification in 1991, and the CAE in 2007.

To register for NACM Commercial Services events/classes or for questions, contact:

Shawna Kelly at 971.230.1202 or skelly@nacmcs.org.

To register online go to <http://www.nacmcs.org/events/>