



# The Creditline

August 2017

## President's Message

Hello Portland CFDD Chapter Members!

The weather has continued to be beautiful here in Portland and it was also an awesome day on August 21 for the eclipse. I hope most of you were able to experience it. What an awesome sight to see!



I want to thank Jason Torf for presenting, "Rights and Remedies under Article 2 of the Uniform Commercial Code (UCC)." Jason has an awesome way of presenting to groups. He always finds ways to keep us laughing and learning at the same time.

The September meeting will include a presentation for the Distinguished Member Award (DMA) and our Outstanding New Member Award. We will also have our fall fund-raiser baskets which is one of our major fund-raisers to support our scholarship program. Our plan for this year is a little different than in years past. We are hoping to sell more tickets for the baskets this year by extending ticket sales outside of the CFDD chapter (2 tickets for \$5 and 5 tickets for \$10). We will have two baskets and the theme for the baskets are inside and outside sports. Please contact Sylvia Schultz at [sschultz@dolanco.com](mailto:sschultz@dolanco.com) if you are able to donate items for these special baskets.

Finally, don't forget The CFDD National Conference will be held at the Embassy Suites by Hilton in Omaha, Nebraska, September 21-22. To help with expenses you might consider using your "Dollars for Scholars" funds. Please contact Kathy Hamilton, CCE at [katham@saif.com](mailto:katham@saif.com) for more information.

Enjoy the rest of your summer!

Sincerely,

Debora Diamond-Burt, CCE, CICP  
CFDD Portland Chapter President

## Happy September Birthdays

Kathy Linscott, CGA ..... 8th



## From CFDD National

Greetings from your CFDD National Board!



Your CFDD National Board is putting the finishing touches on what promises to be a fabulous CFDD National Conference. This year's National Conference will be held in Omaha, Nebraska, on September 21-22 and is the perfect time and place for you to take advantage of everything CFDD has to offer. **PLEASE** join us in Omaha to celebrate our organization, meet other CFDD members from across the country, and gain some knowledge from your credit peers. Additional information is included on a flyer in this edition of your chapter newsletter. It's not too late to register!

During the CFDD National Conference, the annual Silent Auction will be held. This major fund-raising effort directly impacts the funds that are available to offer in the form of CFDD National Scholarships next year. If you **OR** your company have items to donate for the Silent Auction, please let me know as soon as possible. A Silent Auction donation form needs to be completed and arrangements need to be made for your donations to arrive in Omaha. Please refer to the attached donation form for additional information.

I'm thrilled to share the news that our CFDD National Chair, Ellen Wodiuk, CCE, ICCE, will be in attendance at the CFDD Portland Chapter meeting on Thursday, October 12. **PLEASE** mark your calendars and plan to attend this chapter meeting so you can meet Ellen in person.

Enjoy your summer!

Regards,

Brett Hanft, CBA  
CFDD National Vice Chairman Membership & Publicity  
[hanft@lumber.com](mailto:hanft@lumber.com)  
503.520.5451 (work phone)

## Scholarships News

Please take advantage of your "Dollars for Scholars" fund! Please remit applications to Kathy Hamilton, CCE, at [katham@saif.com](mailto:katham@saif.com).



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## MEMBERSHIP DRIVE

Effective July 1, 2017, we are starting a new membership drive campaign. The member who refers the most prospective members who join the chapter will win a \$50 gift card at the end of the campaign. The campaign will run from July 1, 2017, through June 30, 2018.

## Fall Fund-Raiser Basket Raffle

### Theme is "Inside" and "Outside Sports"

Tickets are Two for \$5 or Five for \$10

Proceeds benefit the CFDD Portland Chapter Scholarship fund.

Please contact Sylvia Schultz at [sschultz@dolanco.com](mailto:sschultz@dolanco.com) if you are able to donate items for the baskets.

A **BIG** thank you to: Control Tek Inc., Northwest Natural Gas, and Yakima Products for the raffle baskets.



## July Treasurer's Report

**Total beginning balance of Restricted and Unrestricted Funds** **\$14,912.52**

### Unrestricted Funds

Beginning Balance as of July 1, 2017 \$4,298.37  
Income \$200.28  
Expenses \$904.00  
**Ending balance as of July 31, 2017** **\$3,597.10**

### Restricted Funds

Beginning Balance as of July 1, 2017 \$8,906.79  
Income \$.69  
Expenses \$.00  
**Ending Balance as July 31, 2017** **\$8,907.48**

**Total Ending Balance of Restricted and Unrestricted Funds** **\$12,501.58**

### Breakdown of Accounts

Unitus 1 Share Deposit \$5.02  
Checking Account Balance \$890.34  
Outstanding Checks --  
Money Market Account Balance \$11,606.22  
**Ending Balance as of July 31, 2017** **\$12,501.58**

### CFDD Vision Statement—

"The mission of the NACM Credit and Financial Development Division is to develop tomorrow's business leaders through core offerings."

### CFDD Mission Statement—

"To be a leading provider of professional development opportunities through learning, coaching, networking, and individual enrichment."

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## CFDD Portland Chapter Education Meeting Minutes

August 10, 2017

The meeting was called to order by President, Debora Diamond-Burt, CCE, CICP, at 6:07 p.m., at the DoubleTree Inn Lloyd Center.

### Introductions

Introduction of Past Presidents: Tawnya Marsh, CCE; Yvonne Prinslow, CCE; and Marilyn Rea, CCE; Brett Hanft, CBA, Charlene Gothard, CBF, and Barbara Davis, CCE. NACM Northwest Board Members: Tawnya Marsh, CCE, Secretary/Treasurer; and Eve Sahnou, CCE, Director. NACM Northwest Foundation Board Members: Marilyn Rea, CCE, Vice Chair; Shawna Arneson, Director. NACM/CFDD Liaison: Clara Nemeth, CCE, CGA, NACM Northwest. Special Guests: Jason Torf, Partner, Horwood Marcus & Berk, Chartered, and Connie Gorman, guest of Lori Kimball, CBF.

**Awards from NACM Credit Congress—Brett Hanft, CBA**  
National Mentor of the Year was awarded to Marilyn Rea, CCE. Marilyn spoke highly of the words submitted by Brett. Thanked persons for their testimonials. The award means a lot to her and was very appreciative.

### Honorary Members Acknowledgment/Impact. Present with honorary member Pin—Brett Hanft, CBA

One Honorary Member was awarded to Jason Torf. He has rendered distinguished service to the Portland Chapter of CFDD on many, many occasions. Brett recommended Jason and the vote was unanimous from the Board to carry this vote. Brett said "People come into our lives for a reason, friendship, leadership, and volunteering are just a few of the reasons. Jason is special to our chapter." We thank him for his continued support. A second Honorary Member award was awarded to Charlene Gothard, CBF. Charlene was a CFDD member for 27 years, serving in numerous rolls and as a mentor to too many to mention. NACM, CFDD, and National CFDD as well. We have appreciated Charlene's bright personality in all she has done.

### Business Meeting

Approval for the minutes of the July 13, 2017, Educational Meeting as presented in the *Creditline*: a motion was made by Brett Hanft, CBA, and second by Yvonne Prinslow, CCE; motion carried.

### Reports of Officers, Boards, and Standing Committees—

**Treasurer's Report—Kathleen Victoria, CCE**  
Will be printed in the upcoming *Creditline*.

### Program—Joy Henderson

**September**—"Sales - Credit Communication," presented by Raeann Binau, CICP, RGCP

**October**—"Legislation Update," presented by Cindy Robert

**November**—Jason Torf. TBD

**December**—"Holiday Party"

### 2018

**January**—"Ethics & Anti-Corruption," presented by Callie Pappas

**February**—"Do's & Don'ts of Collections," presented by Rod Wheeland, CCE, CAE

### Membership—Ruth Moehnke

Ruth reported that we have 68 members. Do not forget that the membership drive is going.

### Scholarships—Barbara Davis, CCE for Kathy Hamilton, CCE

Barbara reported that Julie Gieber was the recipient of the scholarship for a full ride to the CFDD National Conference.

### Fund-raising—Sylvia Schultz

Reminder, September raffle, two large baskets, Indoor and Outdoor fun. If you have a donation let her know as soon as possible. She will pick up items.

### Announcements—

CFDD National Conference is September 21-22 at Embassy Suites Downtown, Omaha, Nebraska. NW Foundation fund-raiser BBQ & Bluegrass —save the date, Saturday, October 7 at Langdon Farms; Special Guest, CFDD National Chair, Ellen Woodiuk, CCE, will be in attendance at our CFDD chapter meeting in October.

### Dinner and Program—

Joy Henderson introduced Jason Torf, "Rights and Remedies Under Article 2 UCC. Jason gave a great talk on Article 2 UCC. The group has several really good questions and conversation. We all learned a lot. Thanks Jason!

### Closing Announcements

Next Board meeting is September 14, 2017, at 4:30 p.m., at DoubleTree. The deadline for the *Creditline* is August 18, 2017. CEU forms and parking passes are on the tables.

### Raffle

No report.

### Adjournment

Meeting was adjourned at 8:15 p.m.

Respectfully submitted,  
Molly Spearing Portland CFDD Secretary

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## CFDD Portland Chapter Application for Scholarship Award



1. Which scholarship are you applying for? \_\_\_\_\_
2. Please consider my application for a scholarship toward: \_\_\_\_\_
3. How long have you been a member of CFDD? \_\_\_\_\_
4. Please list the number of meetings attended in the last twelve months: \_\_\_\_\_
5. Current position with firm: \_\_\_\_\_
6. Will your company support you financially to attend this class?     Yes    No    Partially
7. Are you working towards certification or recertification?         Yes    No
8. What interests you in this class/conference? \_\_\_\_\_
9. Briefly, outline your past and current participation in CFDD: (Please complete on back if needed.)
  - a. Offices held \_\_\_\_\_  
Dates to/from: \_\_\_\_\_
  - b. Committees served \_\_\_\_\_  
Dates to/from: \_\_\_\_\_
10. Have you previously applied for a scholarship? If so, when and which one? \_\_\_\_\_
11. Have you been awarded a scholarship within the past 12 months from CFDD Portland Chapter?  Yes    No  
Which one(s) \_\_\_\_\_
12. Have you previously attended the Pacific Northwest Credit Conference or National Credit Congress?  
PNWCC—Year(s) attended: \_\_\_\_\_  
National Credit Congress—Year(s) attended: \_\_\_\_\_

I understand that if I am selected for a scholarship, I must submit a written report to the Scholarship Committee within three weeks of completion of the class or seminar. At my option, I may make an oral report to the membership in place of the written report.

Member Name: \_\_\_\_\_ Company Name: \_\_\_\_\_  
Supervisor Name: \_\_\_\_\_ Supervisor Email: \_\_\_\_\_  
Mailing Address: \_\_\_\_\_  
City, State, Zip: \_\_\_\_\_  
Phone: \_\_\_\_\_ Fax: \_\_\_\_\_  
Email Address: \_\_\_\_\_  
Signature: \_\_\_\_\_ Date: \_\_\_\_\_

13. Mail, fax, or email to: Kathy Hamilton, CCE  
SAIF Corporation  
400 High St., SE, Salem, OR 97312-1000  
p: 503.373.8459 f: 503.584.8459  
e: [katham@saif.com](mailto:katham@saif.com)

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## CFDD Portland Chapter Membership Application

### Please type or print

I hereby make application for membership in the National Association of Credit Management, Credit Financial Development Division, Portland Oregon Chapter.

### Company Data

Name: \_\_\_\_\_ Title: \_\_\_\_\_

Email: \_\_\_\_\_

Company: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

Address (Mailing): \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Physical: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

NACM Affiliate/CRF which your firm belongs : \_\_\_\_\_ Member # \_\_\_\_\_

How/where did you hear about CFDD? \_\_\_\_\_

### Personal Data

Address: \_\_\_\_\_

Phone#: \_\_\_\_\_ Birth month & date: \_\_\_\_\_

Annual dues are billed the end of October each year and the membership year is January 1 through December 31. Dues are \$110 per year and are prorated on the basis of \$9.17 per month.

Please bill my firm on the next NACM Northwest statement \$ \_\_\_\_\_

Applicant's signature \_\_\_\_\_

Date: \_\_\_\_\_

Please send the completed form to the following address:

Ruth Moehnke  
Columbia Steel Casting Co., Inc.  
PO Box 83095, Portland, OR 97283-0095  
p 503.286-0685 x208  
f 503.286-1743  
e [ruth\\_m@columbiasteel.com](mailto:ruth_m@columbiasteel.com)